



MGMT-212 – Business Law

Business

Effective Term & Year: Fall 2022
Course Outline Review Date: 2025-03-01

Program Area: Business Management

Description:

In this course, the underlying principles and rules of common law are examined together with applicable statute law. Torts are studied, including the making of contracts, their effect and completion; agency; legal forms of business; contracts of employment; sale of goods; negotiable instruments; methods of securing debt; and bankruptcy law.

Program Information:

This course is required for students in the Business Management or the Tourism and Recreation Management programs. It is transferable to professional accounting associations and various degree programs.

Delivery Methods: On-campus (Face-to-Face), Online

Credit Type: College of the Rockies Credits

Credits: 3

Course type/s: Business Management

Instructional Activity and Hours:

Activity	Hours
Classroom, Directed Studies or Online Instruction	45
Seminar/Tutorials	
Laboratory/Studio	
Practicum/Field Experience	

Co-op/Work Experience	
Other	
Total	45

Course Requisites:

- Completed at least 1 of the following:
 - [ENST 12](#) – English Studies 12
 - [ENFP 12](#) – English First Peoples 12
 - [ENGL090](#) – English – Provincial Level

Flexible Assessment: Yes

In some cases students may be able to apply for recognition of prior learning outside the classroom. This flexible assessment process provides equivalent course credit. It is a rigorous process that may include external evaluation, worksite assessment, demonstration, standardized test, self-assessment, interview, products/portfolio, and challenge exam, or other measures as appropriate. Tuition fees apply. Contact an education advisor for more information.

Course Transfer Credit:

For information about receiving transfer credit for courses taken at either British Columbia or Alberta institutions, please see <https://www.bctransferguide.ca/> or <https://transferalberta.alberta.ca> . For more transfer credit information, please visit <https://www.cotr.bc.ca/Transfer>

All requests for course transfer credit from institutions in British Columbia or elsewhere should go to the College of the Rockies Enrolment Services office.

Textbook Resources:

Textbook selection varies by instructor and may change from year to year. At the Course Outline Effective Date, the following textbooks were in use:

DuPlessis, Dorothy, et al. *Canadian Business and the Law*. 6th Edition. Nelson, 2017.

Please see the instructor's syllabus or check COTR's online text calculator <https://textbook.cotr.bc.ca/> for a complete list of the currently required textbooks.

Learning Outcomes:

Upon the successful completion of this course, students will be able to:

Knowledge

- identify Canadian laws that protect human rights and employees in the employment relationship;
- identify BC legislation that relates to the environment;
- define agency relationships and its importance to business;
- identify the various interests in land and personal property and the obligations that are associated;
- identify laws that are relevant to creditors;

Comprehension

- explain the role of business law in making business decisions;
- describe the different approaches to dispute resolution;
- explain the process of formation and ending of contracts and the factors that affect contractual relationships;
- explain the law of torts and its applications to product and professional liability;
- describe liability issues for business with respect to the environment;
- summarize the rights and responsibilities of employers and employees in the workplace;
- explain bankruptcy procedures and alternatives;

Application

- use legal terminology and apply the rule of law to different business situations;
- find legal information including cases, statutes and other law-related material on the internet;

Analysis

- use critical thinking and problem solving skills in the analysis of case studies and business situations;

Teamwork and Communication

- communicate effectively with classmates and in written work; and
- work with team members on projects and in-class or online discussions.

Course Topics:

Part 1 The Legal Environment of Business

Part 2 Canadian Laws and Legislation, Environmental legislation

Part 3 Dispute Resolution, Risk Management

Part 4 Contracts

Part 5 Torts

Part 6 Business Forms (proprietorship, partnership, incorporation), Agency Relationship

Part 7 Personal and Real Property, Leasing

Part 8 Employment Relationship

Part 9 Sales Contracts, Marketing Laws

Part 10 Credit, Bankruptcy, Insurance

See instructor's syllabus for the detailed outline of weekly readings, activities and assignments.

Evaluation and Assessments

Assessment Type: On-Campus (face-to-face)

Assessment Type	% of Total Grade
In-class activities	10%
Assignment(s)	20%
Unit Exams (2 X 20%)	40%
Final Exam	30%
Total	100%

Assessment Type: Online

Assessment Type	% of Total Grade
Online participation	10%
Assignment(s)	20%
Unit Exams (2 X 20%)	40%
Final Exam	30%
Total	100%

Grade Scheme

A+	A	A-	B+	B	B-	C+	C	C-	D	F
>=90	89-85	84-80	79-76	75-72	71-68	67-64	63-60	59-55	54-50	<50

Evaluation Notes: Certificate and diploma students are required to maintain a minimum course grade of C- (55%) in all program courses. BBA students are required to maintain a minimum course grade of C (60%) and an average course grade of C+ in all program courses that contribute to the BBA.

Exam Attendance:

Students must attend all scheduled exams at the appointed time and place. Instructors may approve an alternate exam to accommodate an illness or personal crisis. Department heads will consider other written requests. Any student who misses a scheduled exam without prior approval will receive a "0" on the exam.

Academic Policies:

College of the Rockies policies related to courses can be found at <https://cotr.bc.ca/about-us/college-policies/> and include the following:

- Policy 2.4.3 Students with Documented Disabilities
- Policy 2.4.4 Student Conduct (plagiarism, other cheating, behavioral misconduct)
- Policy 2.5.8 Academic Performance
- Policy 2.5.3 Grade Appeal
- Policy 2.4.9 Student Concerns Re Faculty

Equivalent Course(s) and Course Code Changes

Prior Course Code: BUAD 112 >> MGMT 312 >> MGMT 212

Date changed: March 2013

Course Changes:

The College of the Rockies updates course outlines regularly to meet changing educational, employment and marketing needs. The instructor will notify students in writing of any updates to this outline during the semester. The instructor reserves the right to revise, add or delete material while meeting the learning outcomes of this course outline.