



MGMT1 – Business Management Certificate

Business

Effective Term & Year: Fall 2023

Program Outline Review Date: 2028-04-01

Program Area: Business Management

Description:

The Business Management program prepares students for employment in accounting, marketing, financial services, hospitality, local governance and other management training positions in a variety of organizations including corporations, small businesses, non-profits and local government.

The diploma program introduces fundamental business principles and skills in the core functional areas of business. In the diploma program, students develop a foundation in business knowledge with a focus on particular business stream, such as accounting, financial management in aboriginal organizations, general management, tourism and recreation management, financial services or marketing.

College of the Rockies Certificate and Diploma graduates can directly enter the Bachelor of Business Administration degree program with full credit for their previous coursework. Or they can continue their education elsewhere, working towards university degrees and professional certifications and designations such as the CPA (Chartered Professional Accountant), CPHR (Chartered Professional in Human Resources), CPM (Certified Payroll Manager), and CFP (Certified Financial Planner).

For those who have already earned a degree, the Business Management program also offers two post-degree programs (a certificate and diploma) in sustainable business practices.

Program Information:

Note that students may apply to each of the following credentials directly. First-year students are encouraged to select a two-year diploma program. They can exit after one year of coursework with a certificate or continue after two years directly to the BBA degree program.

Please review the specific program webpage for more information or see an Education Advisor.

The Business Management certificate is awarded on successful completion of first year coursework in the Accounting, General Management, Marketing, or Financial Services diploma programs. Courses are scheduled to permit study in a variety of ways: part-time or full-time, with online or traditional classroom delivery.

Co-op Option

Students enrolled in these programs may be eligible to choose Co-op as an option. The Co-op option involves alternating full-time academic and work terms. For more information Co-op and Employment Services.

The Business Management program has been offered continuously by College of the Rockies since its establishment in 1975. Its design enables students to progress from a certificate to a diploma to a Bachelor of Business Administration degree.

Credentials Granted:

Business Management Certificate

Minimum Course Grade: A minimum grade of C-

Program Average: A minimum program grade point average of 2.0/10 (C- average)

Progression Requirements:

Certificate and diploma students are required to maintain a minimum course grade of C- (55%) in all program courses. BBA students are required to maintain a minimum course grade of C (60%) and an average course grade of C+ in all program courses that contribute to the BBA.

Delivery Methods: Blended (Hybrid), On-Campus (Face-to-Face), Online

Credits: 30

Admission Requirements:

- Complete all of the following
 - Secondary school graduation or equivalent.
 - Earned a minimum grade of C+ (65%) in at least 1 of the following:

- ENST 12 – English Studies 12
- ENFP 12 – English First Peoples 12
- ENGL090 – English – Provincial Level
- Complete 1 of the following
 - Earned a minimum grade of C (60%) in at least 1 of the following:
 - FOM 11 – Foundations of Mathematics 11
 - PREC 11 – Pre-Calculus 11
 - STAT 12 – Statistics 12
 - PREC 12 – Pre-Calculus 12
 - MATH080 – Mathematics – Advanced Level
 - Earned a minimum grade of C+ (65%) in at least 1 of the following:
 - FOM 12 – Foundations of Mathematics 12
 - GEO 12 – Geometry 12
 - CS 12 – Computer Science 12

Recommended Admission Requirements:

Experience using Microsoft Word and Excel is recommended.

Non-Academic Admission Requirements:

Students for whom English is a second language must meet the English proficiency requirements posted on the college website.

Program Completion Requirements:

Business Management Certificate
30 Total Credits

- Complete all of the following
 - Fall Semester
 - Completed the following:
 - ACCT261 – Introductory Financial Accounting 1 (3)
 - ECON101 – Microeconomics (3)
 - Completed at least 1 of the following:
 - MATH111 – Business Mathematics (3)
 - MATH101 – Finite Mathematics 1 (3)
 - MATH103 – Differential Calculus (3)
 - Completed at least 1 of the following:
 - FINS215 – Personal Financial Planning (3)
 - MGMT212 – Business Law (3)
 - MGMT204 – Principles of Management (3)
 - MKTG281 – Principles of Marketing (3)
 - Completed at least 1 of the following:
 - ENGL100 – English Composition (3)

- **COMC101** – Technical and Professional Writing (3)

Winter Semester

- Completed the following:
 - **ECON102** – Macroeconomics (3)
 - **COMC102** – Advanced Professional Communication (3)
 - **COMP154** – Computer Applications in Business (3)
 - **ACCT262** – Introductory Financial Accounting 2 (3)
 - **STAT106** – Statistics (3)

Grand Total Credits: 30

Program Completion Requirements Notes:

Note ENGL 100 may be required for degree-seeking students.

Flexible Assessment: Yes

In some cases students may be able to apply for recognition of prior learning outside the classroom. This flexible assessment process provides equivalent course credit. It is a rigorous process that may include external evaluation, worksite assessment, demonstration, standardized test, self-assessment, interview, products/portfolio, and challenge exam, or other measures as appropriate. Tuition fees apply. Contact an education advisor for more information.

Program Transfer Credit:

For information about block transfer agreements between programs in British Columbia, Alberta, and elsewhere, please visit <http://www.cotr.bc.ca/transfer>.

To minimize transfer issues, check with an academic advisor at the institution that will receive the transfer credits.

Academic Policies:

College of the Rockies policies related to courses can be found at <https://cotr.bc.ca/about-us/college-policies/> and include the following:

- Policy 2.4.3 Students with Documented Disabilities
 - Policy 2.4.4 Student Conduct (plagiarism, other cheating, behavioral misconduct)
 - Policy 2.5.8 Academic Performance
 - Policy 2.5.3 Grade Appeal
 - Policy 2.4.9 Student Concerns Re Faculty
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Program Changes:

Information contained in this program outline is correct at the time of publication. Courses and course content may be revised from time to time based on changing educational, employment and marketing needs. The timetable may also be revised.

Course Descriptions: Refer to Course Outlines – <https://outlines.cotr.bc.ca/course/>